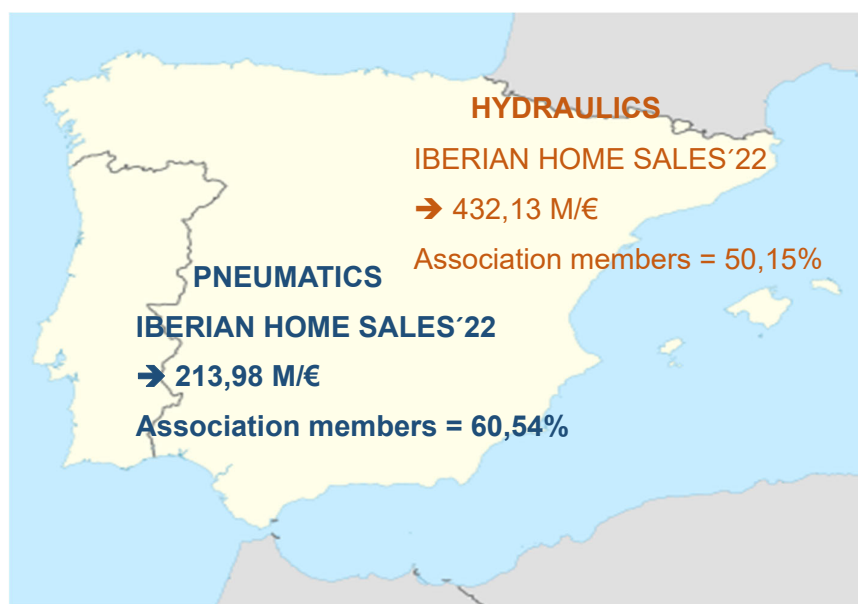


CETOP  
General  
Assembly  
June, 23th 2023

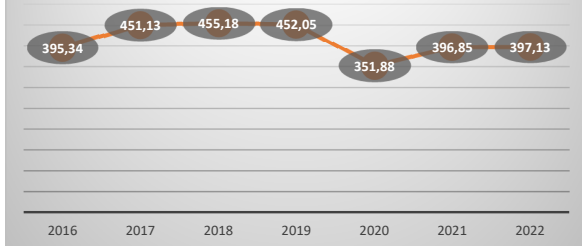


## IBERIAN HOME SALES 2022

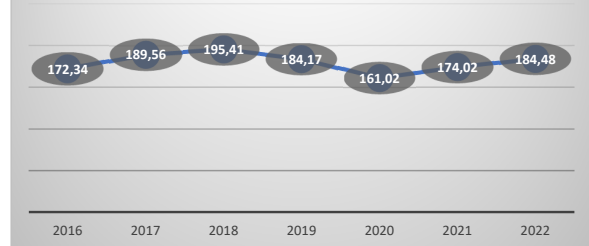


# NATIONAL HOME SALES EVOLUTION

HYDRAULICS SPAIN HOME SALES (In Million Eur)

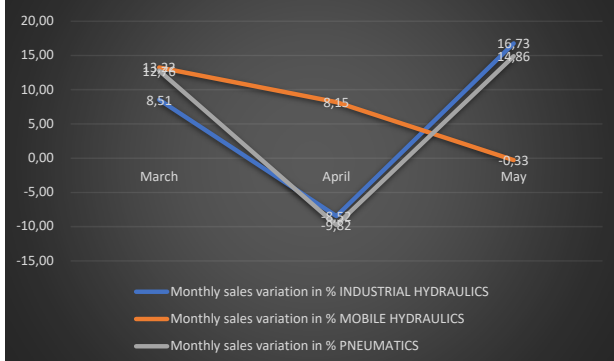


PNEUMATICS SPAIN HOME SALES (In Million Eur)

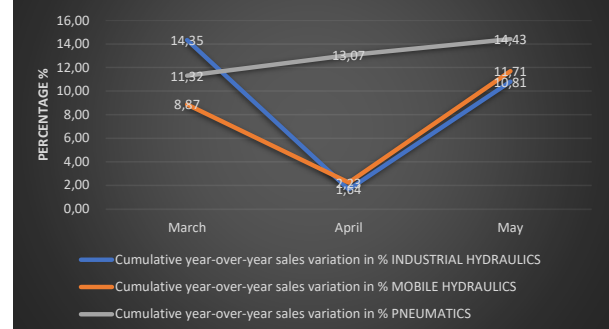


# MONTHLY EXCHANGE ON TENDENCIES 2023

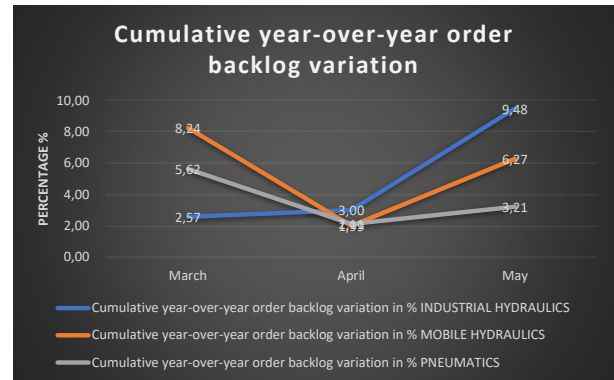
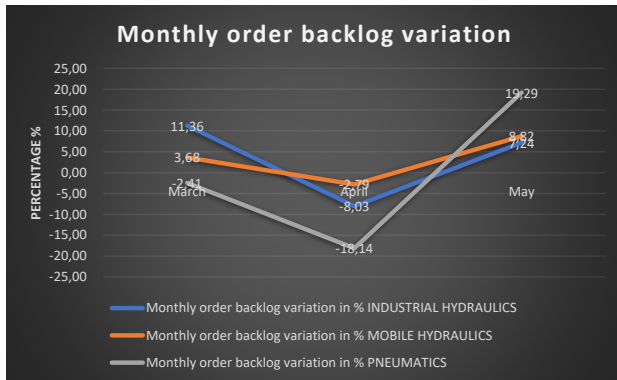
Monthly sales variation in %



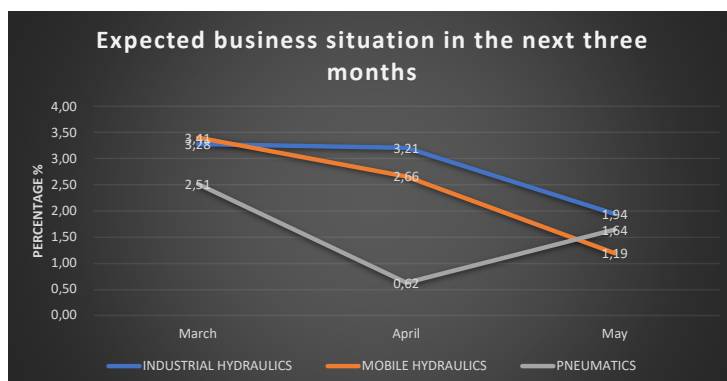
Cumulative year-over-year sales variation



# MONTHLY EXCHANGE ON TENDENCIES 2023



# MONTHLY EXCHANGE ON TENDENCIES 2023



#### KEY ISSUES:

- High inflation
- Rising interest rates
- Russia Ukraine war



# SPAIN MACROECONOMIC DATA

	2019	2020	2021	2022	2023
GDP (INTERANNUAL)	2,00%	-11,30%	5,50%	5,50%	3,80%
DEBT (% GDP)	98,20%	120,40%	118,30%	113,06%	
EXPORTS (% GDP)	23,95%	24,11%	26,63%	29,92%	
IMPORTS (% GDP)	26,63%	25,71%	29,45%	35,29%	
UNEMPLOYMENT	13,78%	16,13%	13,30%	12,90%	12,70%
CPI	0,79%	-0,53%	6,50%	5,70%	3,20%
IPI APRIL 2023 (INTERANNUAL)					-2,10%
PMI (MANUFACTURING SECTOR) APRIL 2023					48,40%

